



VIVA 2021 - Personal Goal Tracker

| Month | Level 1 Accelerate | Level 2 Cruise | Level 3 Arrive | My Premium | Case Builder Bonus Case Count |
|---------------------------|----------------------------------------------------------|----------------------------------------------------------|-----------------------------------------------------------|--------------------|-----------------------------------------------------------------------------------------------------------------------------------|
| January | \$5,500.00 | \$16,500.00 | \$33,000.00 | Open \$ Paid \$ | Open # Paid # |
| February | \$11,000.00 | \$33,000.00 | \$66,000.00 | Open \$ Paid \$ | Open # Paid # |
| March | \$16,500.00 | \$49,500.00 | \$99,000.00 | Open \$ Paid \$ | Open # Paid # |
| April | \$22,000.00 | \$66,000.00 | \$132,000.00 | Open \$ Paid \$ | Open # Paid # |
| May | \$27,500.00 | \$82,500.00 | \$165,000.00 | Open \$ Paid \$ | Open # Paid # |
| June | \$33,000.00 | \$99,000.00 | \$198,000.00 | Open \$ Paid \$ | Open # Paid # |
| July | \$38,500.00 | \$115,500.00 | \$231,000.00 | Open \$ Paid \$ | Open # Paid # |
| August | \$44,000.00 | \$132,000.00 | \$264,000.00 | Open \$ Paid \$ | Open # Paid # |
| September | \$49,500.00 | \$148,500.00 | \$297,000.00 | Open \$ Paid \$ | Open # Paid # |
| October | \$55,000.00 | \$165,000.00 | \$330,000.00 | Open \$ Paid \$ | Open # Paid # |
| November | \$60,500.00 | \$181,500.00 | \$363,000.00 | Open \$ Paid \$ | Open # Paid # |
| December | \$66,000.00 | \$198,000.00 | \$396,000.00 | Open \$ Paid \$ | Open # Paid # |
| VIVA 2021 Incentive Value | VIVA 2021 \$1,000 MDRT Bonus \$1,000 Total \$2,000 | VIVA 2021+ \$2,500 COT Bonus \$2,000 Total \$4,500 | VIVA 2021+ \$5,000 TOT Bonus \$5,000 Total \$10,000 | | 10 Cases = \$100 + 20 Cases = \$200 + 30 Cases = \$300 + 40 Cases = \$400 + 50 Cases = \$500 = \$1,500 Total Bonus |

Track your monthly goals to qualify for VIVA 2021 Incentive, VIVA 2021+ Incentive, Million Dollar Round Table, Court of the Table and Top of the Table. Track your progress toward qualification and membership during the 2021 production year. Visit www.viva2021.rocks for program details.

Contact your dedicated Brokers Central Account Executive for more information and help with your cases at 845-495-5000.